

## SERVICE TO HELP PROTECT THE PERFORMANCE OF YOUR TECHNOLOGY INVESTMENT

Sanako Software Maintenance protects the customer's technology investment at a predictable cost. By purchasing Software Maintenance users can receive product upgrades that become available during the coverage period. Sanako will continue to work towards ensuring long-term customer success and satisfaction.

Investing in technology is a long term commitment that we at Sanako take seriously. We continously strive to improve our products and apply the latest technology in order to bring the advantages of any new developments to our customers.

Investing in Software Maintenance enhances the customer's original investment. It ensures that the customer will receive upgrades and new versions of the product, easily and conveniently.

# Predictable cost of keeping software up-to-date

Software Maintenance is designed to protect the customer's technology investment. It can be purchased for 1, 3 or 5 year periods.

During the Software Maintenance period, the most current versions, releases and upgrades will be provided and authorized to all Software Maintenance customers as they become commercially available.

# BENEFITS OF SANAKO SOFTWARE MAINTENANCE

- Easy upgrades: always the latest version
- Maximize your technology investment performance
- Version control and budget spending are easy to manage

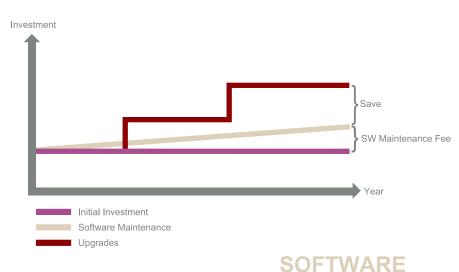
# CLEAR SAVINGS WITH MULTI-YEAR SOFTWARE MAINTENANCE

## • Reduced Total Cost of Ownership (TCO)

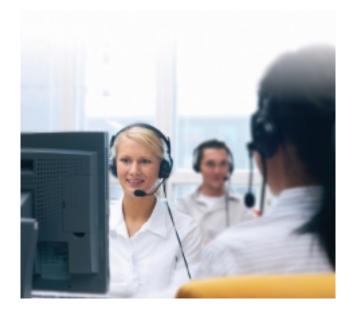
- Purchasing Software Maintenance is less expensive than buying new release versions
- Decreases administrative costs
- Less hassle in keeping track of software versions and upgrades

#### • Peace of mind

- Software Maintenance is available to purchase on payment of an annual fee so budgeting is easy and predictable
- There is no need to worry about upgrades as these are forwarded automatically to the customer



MAINTENANCE



Software Maintenance is available for the most recent version of the product. Our authorised and highly trained global network of partners stand ready and willing to implement any software upgrade should a customer wish to take advantage of this enhanced service.

It is the most economical way to keep current with the state-of-the-art, innovative Sanako software.

The service is available for Sanako product solutions, details are available from your local reseller.

## **SANAKO CORPORATION**

The Sanako brand was launched in September 2003 to unite the company and its products under one flag. It is more likely that you know us or our products as Tandberg Educational, Teleste or Divace.

Our mission is to help companies and institutions reach their training/meeting and educational objectives respectively. To this end we now have over 16000 satisfied customers world-wide. We are the world leader in language learning solutions. Our mission to help institutions reach their educational objectives has been appreciated by a customer base of over 16000 universities, schools and colleges in 90 countries world-wide.

Sanako offers technologically advanced solutions that are innovative, scalable and easy to use. Our solutions for the academic sector cover virtual classrooms, tools for e-learning and language labs for the academic sector. For the corporate sector we offer virtual meeting rooms and tools for professional development.

# **SANAKO PRODUCT FAMILIES**

## **SANAKO Forum**

Virtual meeting environments for synchronous corporate collaboration and team work.

### **SANAKO Lab**

High-end multimedia and language labs.

### **SANAKO** Lounge

Virtual classroom systems for real-time teacher-led interactive learning environment.

### **SANAKO Study**

Tools for computer enhanced learning and teaching.

# For additional information contact your reseller or visit our website at www.sanako.com/products

